



Multiservice Core





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Drivers in Telecom Networking



- Today stable PSTN growth, exploding Internet.
 Ubiquitous IP-based services coming soon
- CLEC/ILEC/IXC/ISP → Integrated services carrier
- Internet & E-commerce requires new business models for telecom and data service customers
- Telecommunications deregulation has created increased competition
- CLECs and ISPs must offer advanced services to compete. Price-only advantage will not last

Service Provider Challenge

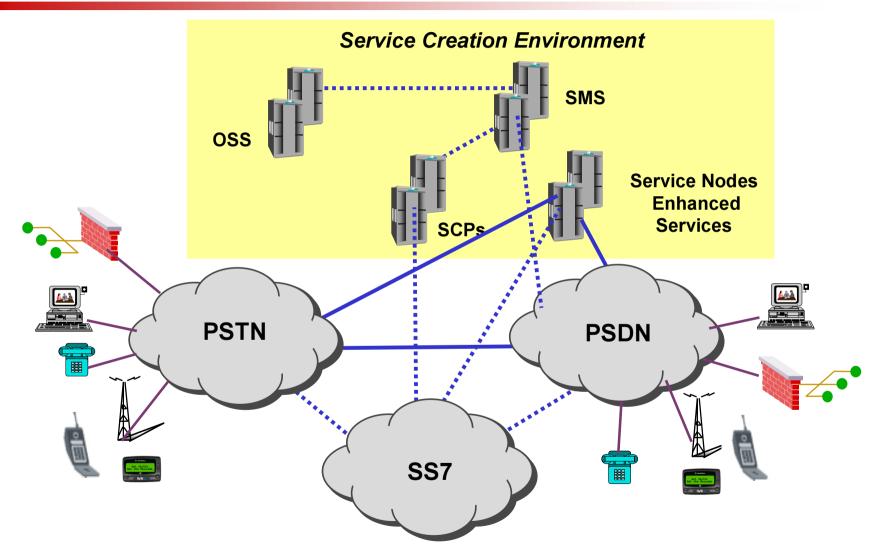


- Service Providers operate in a competitive environment and must minimize costs of operations and maximize control efficiencies in network infrastructures
- Service Providers need to create new high-value, revenue generating services being demanded by their customers
- Service Providers must maximize return on investment of the network infrastructure
- Service Providers need a flexible position for future network requirements & service opportunities

Opportunity: Adopt new technology and evolve business models to streamline and operate in this new data-centric environment

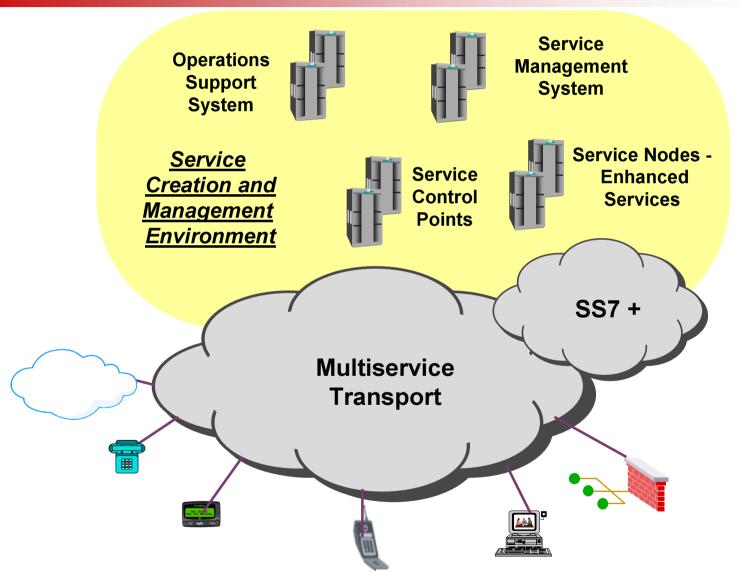
Service Elements in Carrier Networks Today





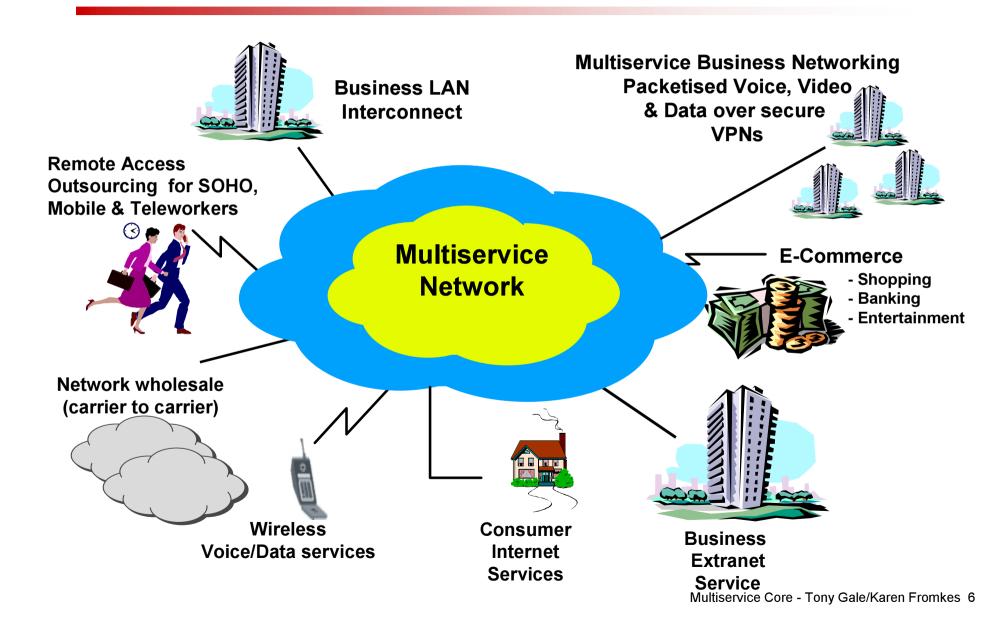
Service Elements in the New Public Network





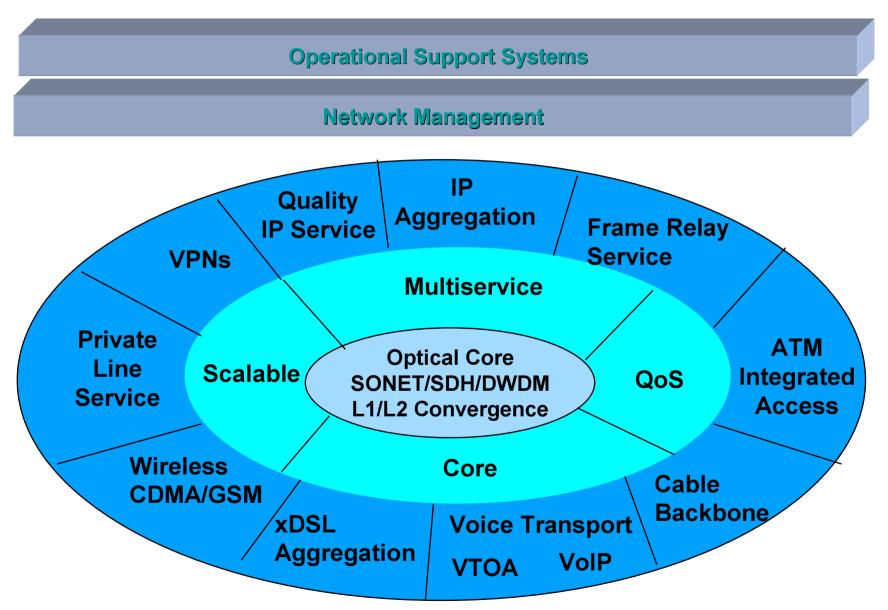
Solution: Multiservice Network





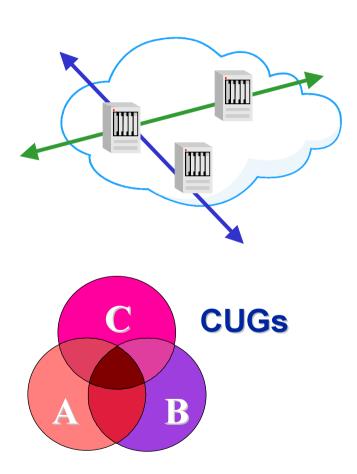
Multiservice Core Service Offers





Network Service Delivery: Lucent Technologies Bell Labs Innovations ATM and Frame Relay Services

- Premium, Differentiated Data Services
- PVCs
 - Provisionable semi-permanent services
 - QoS, BW, and Availability- priority reroute
 - Resilient UNIs
- SVCs
 - Closed User Groups and Security Screens
 - Usage-based and Flat-rate billing
 - PVC to SVC interworking
 - Virtual UNIs and Carrier Selection
- PVC/SVC ports



Integrated Service Delivery: Extending Carrier's Edge

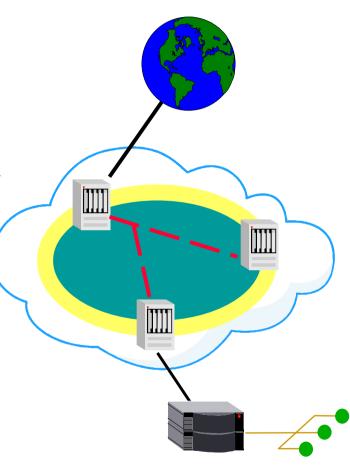


Common NMS ATM access = service consolidation End-to-end **Provisioning & diagnostics system** provisioning required to ease delivery **Service Access Multiplexer** Hides ATM's considerable complexity Lowers barriers to carrier services

Network Service Delivery: Lucent Technologies Bell Labs Innovations IP Services

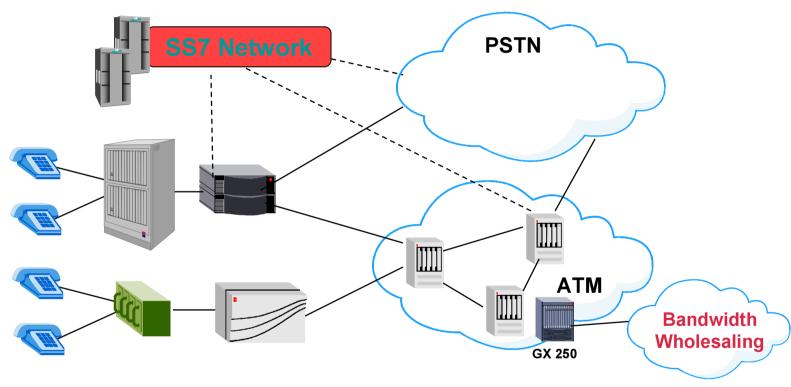


- IP Service ports
 - Provisionable service parameters
 - Quality of Service
- IP Navigator / Pathstar MPLS network
 - Layer 3 routing at the edge
 - Layer 2 switching and QoS inside
 - Multi-Point Trees
 - VPN, Multicast, Traffic Engineering
- Transmission independent interfaces
 - ATM, FR, Ethernet, PPP
- Multi-service ports : ATM & IP, FR & IP



Network Service Delivery: Lucent Technologies **Leased Line and Voice Services**





Leased line services

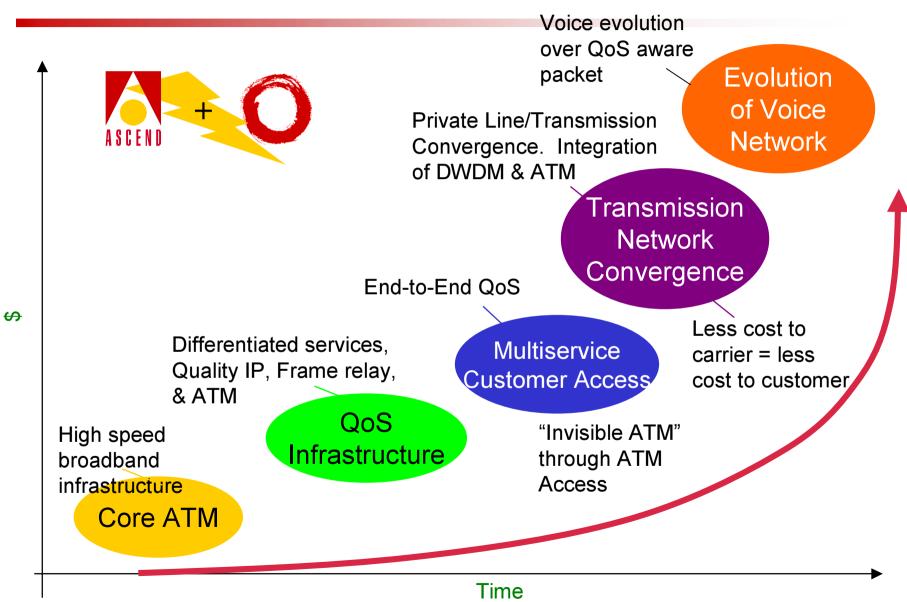
- Circuit emulation CBR
- Profitable legacy service

Voice services

- VoATM, VoIP
- Enhanced services

Multiservice R/Evolution





Multiservice Core Networks The Lucent Advantage



- QoS: End to end quality aware transport
- Control: Fully instrumented for end-to-end engineering
- Efficiency: Converged infrastructure leads to operational efficiency
- Quality IP: Delivery of next generation IP services and architecture
- Evolution: Network elements maximize return on investment
- Carrier Class: Availability and reliability expected from Lucent
- Management: End to End Service Creation and Billing
- Best of Breed: Market leadership and unparalleled technology













PacketStar IP Switch/
IP Navigator MPLS

AC120/SA100/600 ony Gale/Karen Fromkes 13

Detailed Multiservice Applications Lucent Technologies Bell Labs Innovations



- Frame Relay Applications
- ATM Service Applications
- Internet and IP Network
- Voice Service Delivery

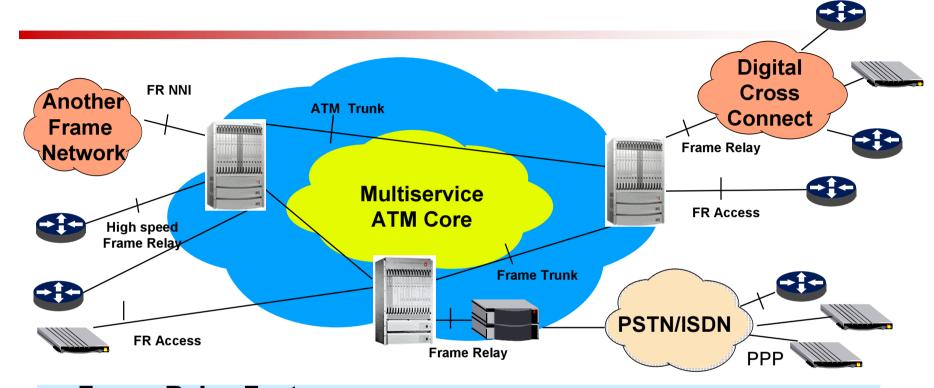
Offers for Frame Relay Services



- Leading Frame Relay equipment vendor to service providers
 - Differentiated Frame Service (Frame QoS)
 - Frame SVCs
 - Layer 2 VPNs
 - Customer Network Management

Frame Relay Service



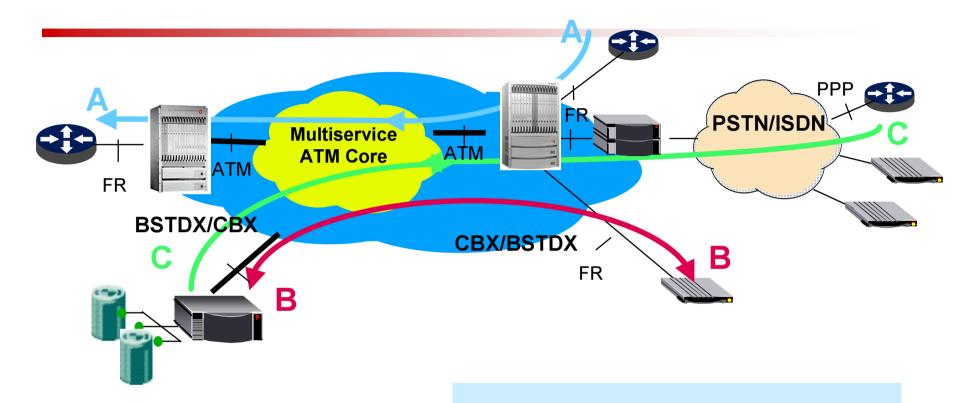


Frame Relay Features

- Scalable for high port speeds and densities
- Efficient method of Wide Area communications for LAN to LAN data
- Differentiated Frame Services with Priority Frame QoS controls
- Customer Network Management (CNM) and NavisXtend Servers for usage accounting and SLA Report delivery
- Automatic Frame Relay and ATM Interworking
- Frame Relay networks require Dynamic Routing & Rerouting of PVCs of SVCs
- Value features such as Fault Tolerant PVCs, Multicast, and Resilient NNI

Frame/ATM Interworking Service Lucent Technologies Bell Labs Innovations

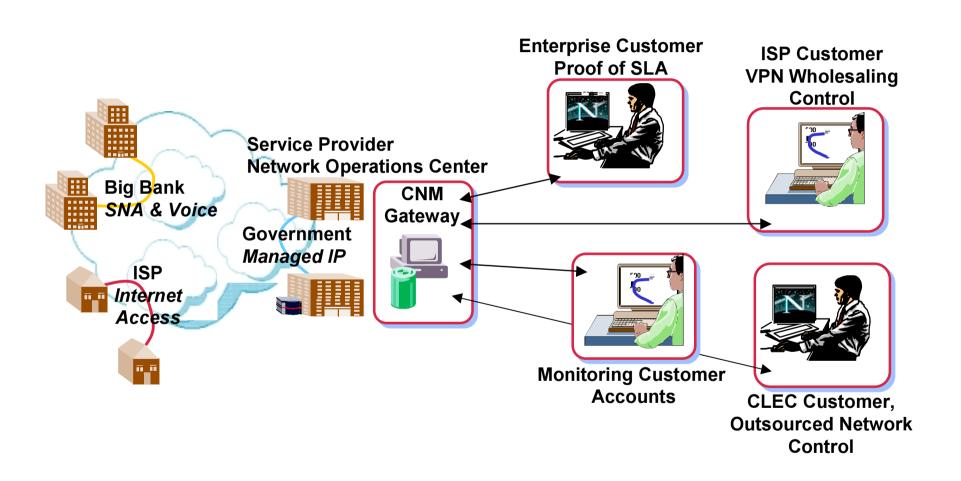




- A FRF.5 (FR UNI to FR UNI)
- B FRF.8 (FR UNI to ATM UNI)
- C FRF.8 (PPP to FR UNI to ATM UNI)
- ◆Service Interworking provides connectivity from branch offices connected by Frame relay to Head end offices with high-speed ATM
- Allows for seamless integration and migration to ATM

VPN Customer Visibility & Control





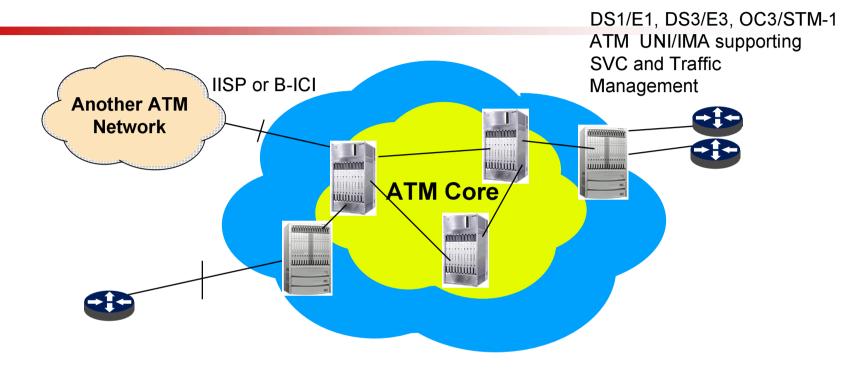
Offers for **ATM Services**



- Carrier ATM Services
- "Invisible ATM" Integrated Access Services
- Tailored Access Bandwidth ATM Inverse Multiplexing
- Transparent LAN Service
- Circuit Emulation: Private Line Service

Carrier ATM Service

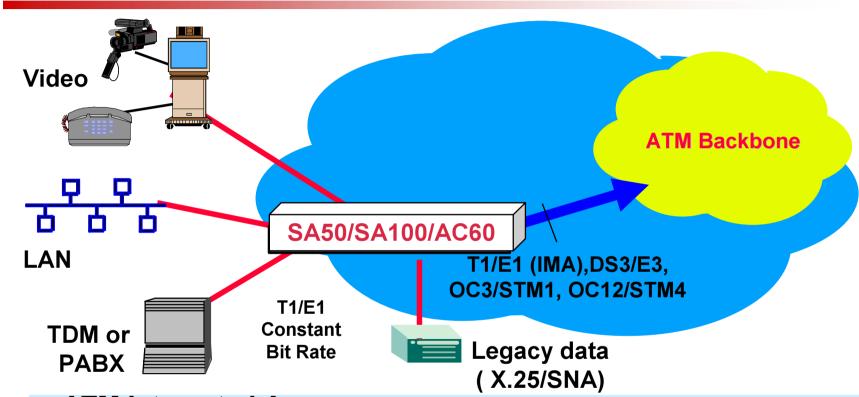




- Scalable bandwidth DS1/E1 to OC48/STM16
- QoS Control across all service classes
- High Availability: Dynamic rerouting, SONET APS recovery, Rapid Upgrade[™] hitless software upgades
- Advanced Traffic Management support for bursty data (TM 4.0, EPD, PPD)
- Service Management, Provisioning, and Accounting, and Customer Network Management

Integrated ATM Access



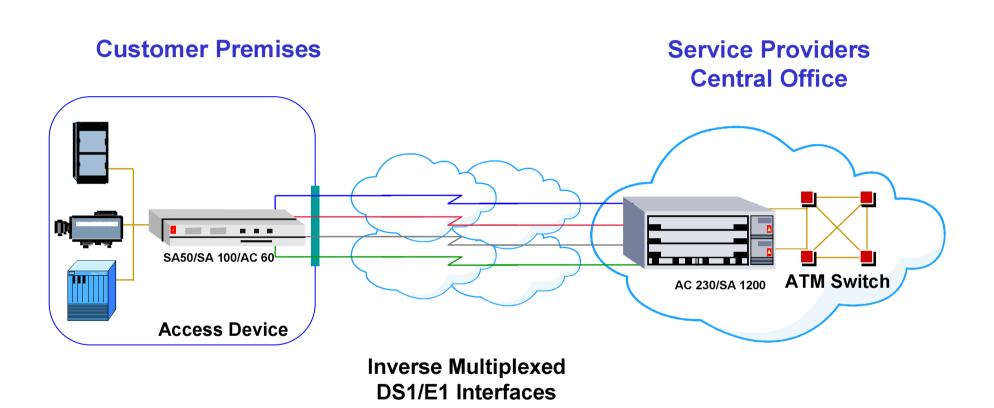


■ ATM Integrated Access

- Hide complexity of ATM via Customer Located Equipment
- Lower overall delivery cost for a package of services extend the WAN to the customer premise
- Fulfill ATM promise of a common transmission method for voice video and data traffic
- Controllable quality of service with statistical bandwidth on demand

ATM Services: Inverse Multiplexing (IMA)

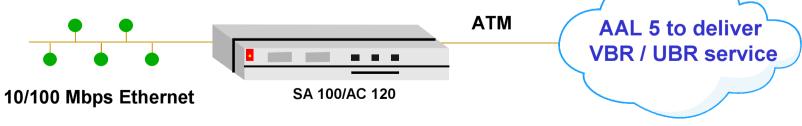






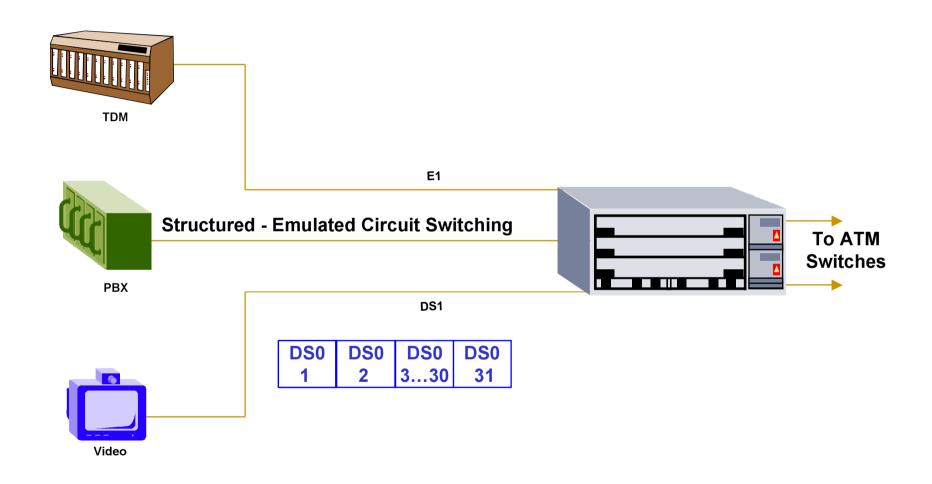
Native LAN Services

- Driven by customer demand to move away from complex WAN networks
- Wire speed data transfer (10/100 Mbps)
- RFC 1483 MAC bridging
- Target customers
 - 10 Mbps Small to medium sized companies with diminishing WAN resources
 - 100 Mbps Larger companies with high bandwidth requirements



Circuit Emulation Services Private Line Services



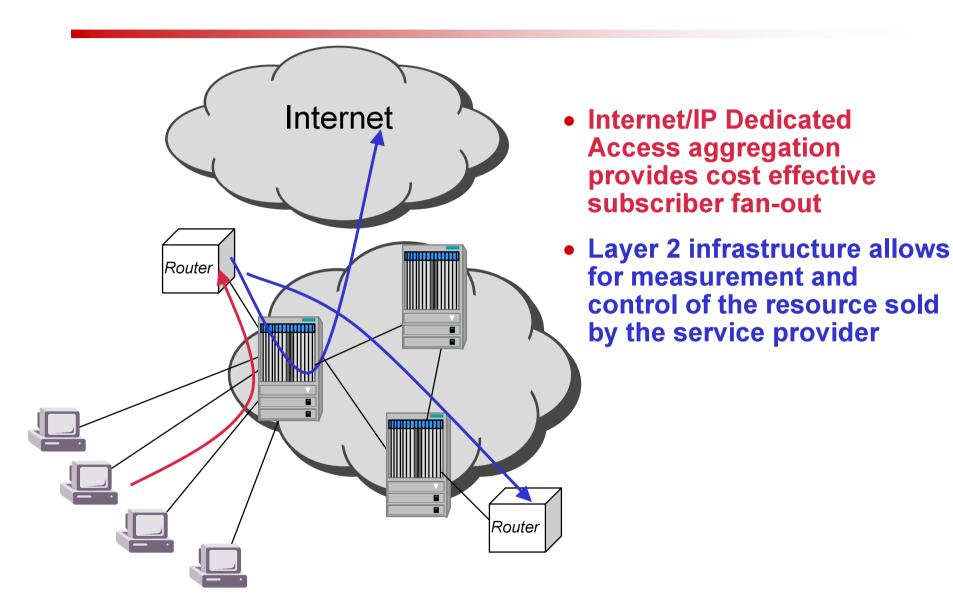


Offers for Internet and IP Services



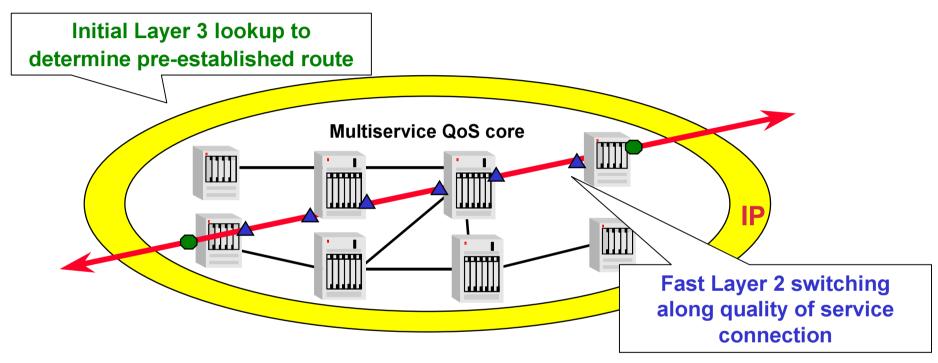
- Hybrid Routing and Switching Networks
- Quality IP MPLS Networks
- Universal UNI IP VPNs
- Scalable Content Delivery IP Multicast

Layer 2/Layer 3 Hybrid Networks Technologies Bell Labs Innovations



Quality IP Infrastructure: IP Navigator MPLS



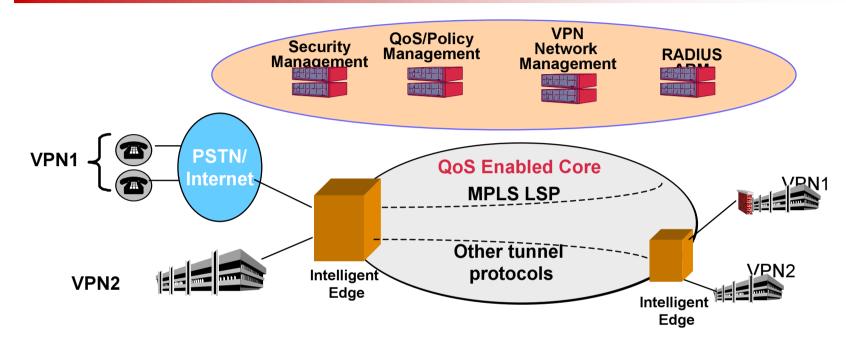


- Converged QoS aware network for IP, Frame Relay, ATM and Voice
- MPLS (Multi-Protocol Label Switching) for switched IP in the WAN

3rd Generation - Converged Switching for Quality IP services



IP VPN Solutions



- Combines advantages of secure tunneling and FR based IP VPNs
- Provides end to end QoS and service differentiation
 - Achieved by using MPLS explicit routing capabilities
- Supports connectionless forwarding over same infrastructure with service differentiation (DiffServ)

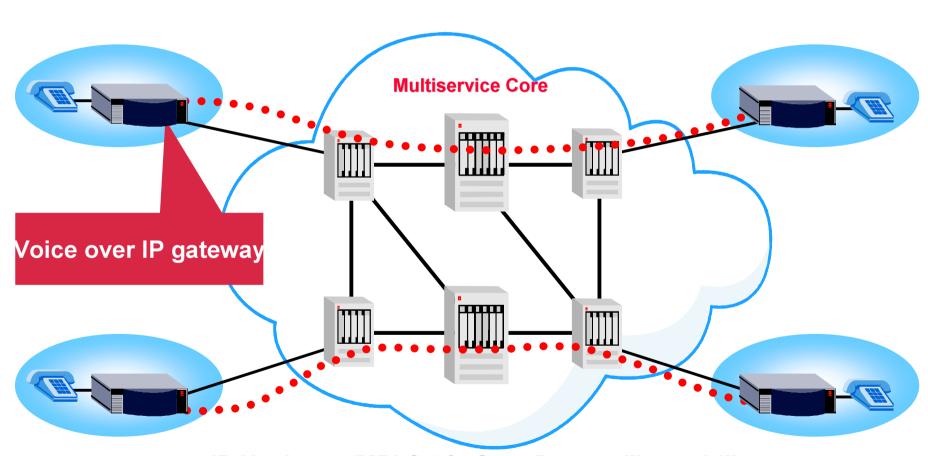
Offers for Voice Services



- Voice over IP Quality IP Infrastructure
- VTOA Voice Transport Over ATM
- Internet Call Diversion

End-to-End Toll Quality Voice over IP

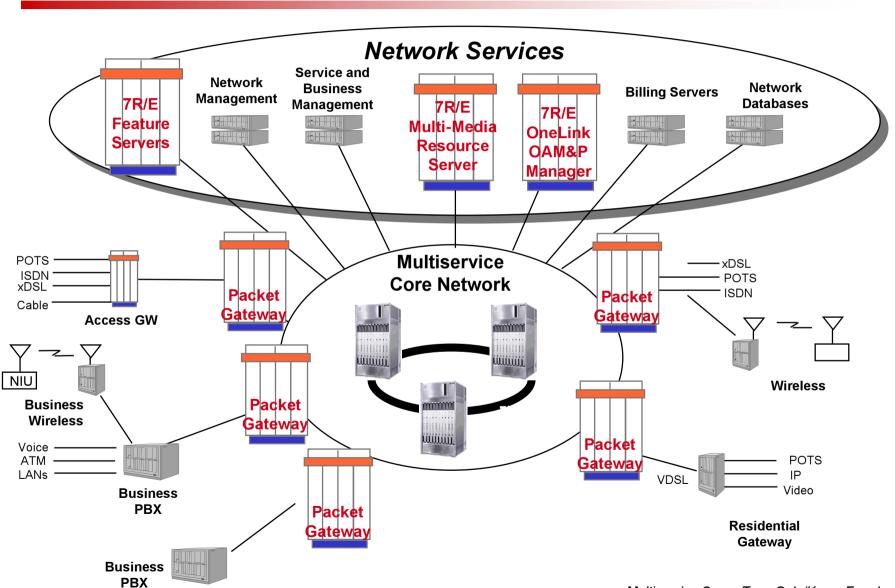




IP Navigator/MPLS "QoS on Demand" capability sets up Toll-Quality circuit for IP



R/Evolutionary Voice and Data



Advantages



- A Lucent ATM Multiservice network provides the QoS aware infrastructure for delivering the next generation network services
- Provides the integration vehicle for evolving any current network services and network elements
- Comprehensive Service Management, Service Provisioning, Accounting, and Billing minimize operations costs
- Netcare Professional Services and Support provide integration support